



May 2010

Subject: WHIT Third Party Administrator Change

Dear WHIT Participating Employer:

We want to inform you of a big change - after a 15-year partnership, WHIT and Zenith Administrators have amicably agreed to part. We are pleased to announce that **effective August 1, 2010, Benefit Solutions, Inc. (BSI) will be the new Trust Administrator.**

Why the change?

While Zenith has been a wonderful partner to the Trust, WHIT is moving in a direction which no longer fits within Zenith's typical core services. This relationship change is a positive, mutual decision for both parties and Zenith worked closely with the Trust in helping find a suitable replacement. Zenith will continue its partnership with WHIT to assist in making a smooth transition.

Our number one goal is to make this TPA transition as painless as possible for all of you.

Why Benefit Solutions, Inc?

Beginning with informal inquiries of the marketplace, WHIT requested proposals from three third party administrators that we felt could provide the unique services that you would require now and in the future. After much review including telephone interviews and on-site visits, the Board of Trustees voted unanimously to hire Benefit Solutions, Inc. as our new Trust Administrator.

This decision was driven by four major advantages we found BSI to hold:

Customer Service on which they pride themselves and have a proven record in the market.

Flexibility in technology and processes that are backed up with . . .

Personnel and a live voice you can reach every day

Experience with multiple association clients similar to WHIT

WHIT is excited about new possibilities this partnership will bring all of us, including: online enrollment tools, employer customization, and more. Stay tuned!

How does this impact you?

All premiums payable for eligibility and enrollment changes effective July 2010 and earlier should be remitted to Zenith.

All payments for eligibility and enrollment changes effective August 2010 and beyond should be sent to BSI.

IMPORTANT: Between now and August 1st the Trust requests ALL past due balances and credits be submitted to Zenith Administrators.

You will see your first bill from BSI in the middle of July for August coverage. BSI's bill will NOT include any retroactive balances or credits.

The Trust will be sending ongoing communications as we continue through this process. Additionally we will update our website, www.whitonline.org, with status on the transition. For example, a sample of the new billing format will be posted later this month.

Employers should continue to contact Susan McAdams at Zenith for all eligibility / billing issues through July 31, 2010.

BSI is also available should any questions or concerns arise, OR if you would just like to call and introduce yourself!

Victor Carter – WHIT Account Manager

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Changing administrators is not something we take lightly, and we thank you in advance for your cooperation and support. WHIT believes this new TPA relationship will enhance our service to you by adding improved technology capabilities and flexibility on top of the excellent customer service to which you're accustomed.

Should you have any questions or concerns, please contact Karni Adamson or Becky Wallen at DiMartino Associates, Inc.

Sincerely,

Greg DiMartino John Wallen Karni Adamson Becky Wallen

DiMartino Associates, Inc. – **Member Service to WHIT**